

**Victorian Shipping, Logistics and
Consolidating Management Services Pty Ltd**

LETTER OF INTRODUCTION

I would like to take this opportunity to introduce our container and bulk-shipping service (**5,000 - 80,000 tonne**). This service offers a **total import and export management system** with **storage and distribution facilities**. Our Australian international freight-forwarding service offers a complete import and export movement **to or from anywhere in the world**.

Our Company can also provide a *consulting service* to support any other shipping requirements you or your clients may have.

We can also offer you:

- cold storage facilities of 20,000 tonne or more
- refrigerated stevedoring and transport service within Australia
- shipping container service
- transport storage and distribution facilities
- bulk shipping arrangements
- stevedoring services for bulk shipping
- bulk transport services
- marine surveying
- market sourcing
- leasing service for 20' and 40' sea and rail containers (dry and refrigerated)
- over-dimensional shipping arrangements
- arrange export documents and letters of credit
- AQIS arrangements
- customs clearance arrangements

Our combined experience in bulk shipping, container handling services and transport facilities, brings together a wealth of experience and knowledge of the industry.

We believe that our company can offer you and/or your clients a **cost-effective and professional service at competitive rates**.

This letter is to introduce our company to you as a facility for you to consider if any of your clients require shipping services. If you would like to discuss any aspect of our operation, please do not hesitate to contact me at the listed address.

Thanking you for your time

RUSSELL BRAIN
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